

**DATE**: February 16, 2011

**TO**: Procurement Directors

**FROM:** Director, Policy Division

Office of Procurement and Assistance Policy

Office of Procurement and Assistance Management

**SUBJECT:** Improving Communication with Industry during the Acquisition Process

**SUMMARY:** The Office of Federal Procurement Policy, (OFPP) issued the attached memorandum entitled "Myth-Busting: Addressing Misconceptions to Improve Communication with Industry during the Acquisition Process" on February 2, 2011.

In addition to identifying and refuting ten commonly held misconceptions, the OFPP memo requires agencies to develop a high-level vendor communication plan. The plan is to discuss how the agency will reduce unnecessary barriers to effective communication, publicize communication opportunities, and prioritize engagement opportunities for high-risk, complex programs or programs that fail to attract new vendors during re-competitions.

In accordance with the OFPP memo, we are working to develop the required vendor communication plan and to modify, as appropriate, the affected Acquisition Guide chapters.

This flash and the attachment may be viewed at: <a href="http://management.energy.gov/policy\_guidance/policy\_flashes.htm">http://management.energy.gov/policy\_guidance/policy\_flashes.htm</a>.

Questions concerning this policy flash should be directed to Jason Taylor at (202) 287-1945 or jason.taylor@hq.doe.gov.

Attachment